

BRAND	FUNCTION	SOFTWARE CATEGORY	PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price*
Teradata	SW License	Software	Do-It-Yourself - SQL Engine - Base - Fixed - 1 TCore - 1 Year Commit - Annual Price	C512-1001-Y000	\$11,026.00	49.00%	\$5,665.43
Teradata	SW License	Software	Do-It-Yourself - SQL Engine - Base - Fixed - 1 TCore - 3 Year Commit - Annual Price	C512-1003-Y000	\$9,922.00	49.00%	\$5,098.17
Teradata	SW License	Software	Do-It-Yourself - SQL Engine - Advanced - Fixed - 1 TCore - 1 Year Commit - Annual Price	C512-1101-Y000	\$22,050.00	49.00%	\$11,329.84
Teradata	SW License	Software	Do-It-Yourself - SQL Engine - Advanced - Fixed - 1 TCore - 3 Year Commit - Annual Price	C512-1103-Y000	\$19,846.00	49.00%	\$10,197.37
Teradata	SW License	Software	Do-It-Yourself - SQL Engine - Enterprise - Fixed - 1 TCore - 1 Year Commit - Annual Price	C512-1201-Y000	\$29,400.00	49.00%	\$15,106.46
Teradata	SW License	Software	Do-It-Yourself - SQL Engine - Enterprise - Fixed - 1 TCore - 3 Year Commit - Annual Price	C512-1203-Y000	\$26,460.00	49.00%	\$13,595.81
Teradata	Maintenance	Related Services	Limited Services	C005-5000-Y000	Annual - 10,000		
Teradata	Maintenance	Related Services	Success Services - Essential	C522-SSES-Y000	Annual - The higher of \$50,000 or 7% of customer original price		
Teradata	Maintenance	Related Services	Priority Service	C522-ASPS-Y000	Annual - 2.4% of customer original price		

CATEGORY	BRAND	SERVICE DESCRIPTION	SERVICE CATEGORY	SERVICE PART NUMBER	Service Unit	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price
Implementation	Teradata	Data Modeler	Complete Solution for scope of work	TD - PS - 1010	hourly	\$361	50.00%	\$181.85
Implementation	Teradata	Data Base Administrator	Complete Solution for scope of work	TD - PS - 1010	hourly	\$361	50.00%	\$181.85
Implementation	Teradata	Data Analyst	Complete Solution for scope of work	TD - PS - 1010	hourly	\$361	50.00%	\$181.85
Implementation	Teradata	Data Management Specialist	Complete Solution for scope of work	TD - PS - 1010	hourly	\$361	50.00%	\$181.85
Implementation	Teradata	Data transformation and load specialist (ETL/ELT)	Complete Solution for scope of work	TD - PS - 1010	hourly	\$361	50.00%	\$181.85
Implementation	Teradata	Business Intelligence Developer	Complete Solution for scope of work	TD - PS - 1010	hourly	\$361	50.00%	\$181.85
Implementation	Teradata	Report Developer	Complete Solution for scope of work	TD - PS - 1010	hourly	\$361	50.00%	\$181.85
Implementation	Teradata	Data Modeler - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Data Base Administrator - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Data Analyst - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Data Management Specialist - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Data transformation and load specialist (ETL/ELT) - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Business Intelligence Developer - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Report Developer - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Data Scientist - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Artificial Intelligence - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Advanced Analytics - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Installation and Configuration Engineer - Senior	Complete Solution for scope of work	TD - PS - 1020	hourly	\$412	50.00%	\$207.55
Implementation	Teradata	Data Modeler - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Data Base Administrator - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Data Analyst - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88

Implementation	Teradata	Data Management Specialist - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Data transformation and load specialist (ETL/ELT) - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Business Intelligence Developer - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Report Developer - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Data Scientist - lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Artificial Intelligence - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Advanced Analytics - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Installation and Configuration Engineer - Lead	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Eco System Architect	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Project Manager	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Workload Management Specialist	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Security Engineer	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Cloud Engineer	Complete Solution for scope of work	TD - PS - 1030	hourly	\$635	50.00%	\$319.88
Implementation	Teradata	Eco System Architect - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Project Manager - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Security Engineer Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Cloud Engineer - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Data Modeler - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Data Base Administrator - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Data Analyst - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Data Management Specialist - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Data transformation and load specialist	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40

		(ETL/ELT) - Principle						
Implementation	Teradata	Business Intelligence Developer - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Data Scientist - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Artificial Intelligence - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40
Implementation	Teradata	Advanced Analytics - Principle	Complete Solution for scope of work	TD - PS - 1040	hourly	\$773	50.00%	\$389.40