

# Teradata Corporation

Join us in the pursuit of excellence

Teradata Corporation

## What drives you?

Are you passionate about making companies smarter through active enterprise intelligence? We are. Our award-winning data warehousing platform and analytical solutions gives our customers a competitive edge by delivering a single view of the business so they can make smarter, faster decisions.

For nearly 30 years we've been delivering technical solutions and professional consulting services to the world's leading companies in a broad range of industries. We've proven that our enterprise data warehousing approach – complete with centralized, integrated data and powerful, scalable technology – can generate new business insights and turn data into actionable information.

Teradata® Corporation has a reputation for *Raising Intelligence* for our customers, who have come to trust us thanks to our sharp focus on innovation, our world-class network of partners and customers, and our experienced and knowledgeable associates.

Because we are relentless in our pursuit of excellence and technological innovation, we're looking for like-minded people to join our team of more than 6,000 associates around the globe.

Do you share the same passion for innovation, business intelligence, and the pursuit of the "next big idea"? If so, then find out more about the many career opportunities available with Teradata Corporation.

## Will you be a part of the team?

Teradata regularly seeks out associates who can make a difference in a variety of areas within the company, including:

### Engineering

Be a part of the future of Teradata tools and applications by providing everything from software support to hardware development. We need people who are experienced in Unix/Linux, Windows, Java, C/C++, SQL and XML, just to name a few platforms.

### Professional Services

You can help drive Teradata's success by providing client support through project management, high-end consulting, data modeling, and business intelligence. If you have previous Teradata and consulting experience, this might be a good fit for you.

### Sales

Our sales associates are responsible for direct sales (orders and revenue) into both user accounts and new accounts within a defined geographic territory or for a defined account rider. Our profitable solution portfolio can lead to an exciting career with limitless potential.

### Accounting, Finance, Operations, Marketing, Information Technology

We are always seeking talented, creative, experienced people who can help accelerate growth within the company. Our corporate infrastructure depends on our core associates in a range of support departments.

### Internships and University Programs

We are looking for students and new graduates who possess the unique combination of drive, determination, and innovative thought. Teradata interns gain practical work experience while exploring career opportunities and interacting with key business leaders. We also actively recruit new university graduates to fill a range of entry-level positions in engineering and professional services.



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## Who is Teradata?

### We are global.

Teradata Corporation (NYSE: TDC) is the world's largest company focused on raising intelligence through data warehousing and enterprise analytics. In addition to our Dayton, Ohio headquarters, we have major offices in Atlanta, GA; R&D facilities in San Diego, Calif., India and China; and ongoing application development in Raleigh, N.C. Our sales, professional services, and customer support services are located close to our customers throughout the world.

Outside of the United States, we have offices in more than 40 countries around the globe, creating a corporate network that spans North America, Central America, South America, Europe, the Middle East, Africa, Asia, and the Pacific Rim.

### We are recognized.

Our customers and our solutions have garnered dozens of industry awards in the past five years alone. We have been:

- > Consistently named as one of the elite dozen most influential global IT providers in business intelligence by *Intelligent Enterprise*
- > Regularly positioned by Gartner in the leader quadrant in three categories: the worldwide market for Data Warehouse DBMA Servers, the worldwide market for Data Warehouse DBMS Systems and the Multichannel Campaign Management (CRM) applications marketplace
- > Retains No. 1 Leadership Position in Data Warehouse Server Evaluation Model based on the *Gartner Server Evaluation Model (SEM)* Gartner published 2007.
- > Consistently named CRM Market Leader in CRM analytics by *CRM Magazine*
- > Named a "top 100" vendor on the 2006 Supply and Demand Chain Executive 100
- > Named "best global data warehouse-business intelligence appliance vendor" in the 2007 Readers' Choice Awards by *Intelligence Enterprise* magazine
- > Recognized for best practices and solution excellence alongside customers Overstock.com, AT&T, and Verizon Data Services, among others

### We are experienced.

Enterprise intelligence is not just a sideline for us. It's who we are and what we do, and it has defined us for nearly 30 years. As a result, our technology platform is more powerful, scalable, and reliable than any competing alternative. Our solutions cover every aspect of enterprise intelligence, from hardware and software to tools, applications and services. With more than 2,000 implementations to date, we are a proven leader in enterprise data warehousing.

Our people are experienced as well. Members of our management team bring an average of more than 20 years of industry-related experience to their positions, and we continually seek out associates who have proven expertise in a range of areas, including consulting, engineers, sales, account management, finance, information technology, operations, and more.

### We are future focused.

Past success is a sign of excellence, but our future depends on ongoing, market-leading innovation. We are tireless in our search for business and technical solutions that are faster, simpler, more powerful, and more efficient than ever – solutions that extend and redefine the limits of business opportunity.



**TERADATA**  
Raising Intelligence

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## We are market leaders

Teradata's 2007 revenues totaled \$1.7 billion, and we count more than 1000 top-tier corporations among our customers, including:

- > 9 of the top 10 global telecommunications companies
- > 7 of the top 10 global airlines
- > 6 of the top 10 global transportation logistics companies
- > 5 of the top 10 global retailers
- > 5 of the top 10 global commercial and savings banks
- > Leading organizations in the communications, media, entertainment, government, public service, insurance, healthcare, hospitality, and travel industries

On any given day in almost every industry throughout the world, well over one million users access an enterprise data warehouse from Teradata as they do their jobs.

## We are respected.

How we operate and interact with our employees, our customers, our partners, and our suppliers embody these qualities:

- > **Knowledgeable** – Our people are deeply knowledgeable in the industries we serve and committed to solving our customers' business and information challenges.
- > **Confident** – We instill confidence in being *the* company that delivers data warehousing performance excellence.
- > **Committed Partner** – We actively seek partnerships with other leading innovators in software, technology, and integration services to provide customers with end-to-end analytic solutions.
- > **Passionate** – All of our associates share the same passion for data warehousing; it's not just something we do – it's all we do.
- > **Trustworthy** – Companies trust our associates and our business intelligence solutions – that's why the most respected companies in the world rely on Teradata, again and again.

Teradata people, put simply are confident, trustworthy, and passionate about our business. They form the global, consistent framework for how we operate, and they are part of the reason why Teradata has earned the respect of our customers, industry analysts, and our peers.

## We are diverse.

Teradata Corporation is firmly committed to growing and fully leveraging diversity in all aspects of our business – for our competitive advantage and for our common good. We strive to create a corporate environment where differences are valued, supported, and encouraged.

We've seen what happens when people from a range of backgrounds and experiences combine their unique talents to unlock bold, new ideas. We value unique abilities, qualities, and perspectives because we know the results can be transforming. Teradata is actively engaged in building and nurturing an inclusive environment that seeks out, welcomes, and values diverse people, diverse thinking, and diverse solutions for our business.

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## What does it mean to join Teradata?

When you join the Teradata team, you become part of a community of people committed to helping our customers do business better. But you also have the privilege of taking part in one of the industry's most competitive compensation and benefits packages.

At Teradata, we encourage our associates to design a benefits package that is ideally suited to their personal needs, whether they are new graduates looking for their first job or seasoned veterans looking toward retirement. Our comprehensive package includes:

- > **Base Salary** – Our competitive base salary is commensurate with our associates' individual experience and unique capabilities.
- > **Allowances** – We offer associates the opportunity to supplement their salary through additional pay elements that are either standard or discretionary.
- > **Annual Incentives** – We reward excellence! Monetary incentives recognize outstanding performance.
- > **Recognition and Bonus** – Our strong sense of teamwork doesn't take away from our recognition of individual contributions. Monetary and non-monetary rewards are part of our corporate culture.
- > **Health and Welfare** – Our competitive medical, prescription, dental, vision, life, and disability insurance plans help our associates focus on their family's wellness.
- > **Retirement** – Our associates can face the future with confidence by taking part in our benefit plans, including 401(k).
- > **Flexible Work Hours** – We recognize the importance of balancing life and work. In addition to vacations, holidays, and leaves of absence Teradata provides virtual office, telecommuting, and reduced work hours to support work/life balance.
- > **Career Development** – We encourage and support employee participation in programs and other projects or assignments that help them stretch to new levels of performance and advance their career.

(Not all components are available in all countries or to all roles. More specific information about the programs offered is made available to applicants during the interview process.)

Teradata has long gone to market by industry. If you have expertise in one of our core industries, consider joining our organization. We need people who can “talk shop” with our customers – who speak the same industry language and understand the unique challenges that each industry poses.

To learn more about how you can funnel your skills, your drive, and your unique abilities into a fast-paced, exciting career with Teradata Corporation, visit [Teradata.com](http://Teradata.com) and select “Careers.”



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