

# Finance and Performance Management Opportunity Assessment Service

## Blending Technology and Business Processes

Critical business processes within the finance function, from the strategic plan all the way through results analysis, depend upon reliable, integrated information presented in a timely, consistent manner.



Years of demonstrated success confirm that enterprise data warehousing is the most effective method of getting the detailed, trustworthy information the finance community demands.

Many characterize enterprise data warehousing simply as servers, disk drives, and software. But choosing the right technology is only part of the equation. You must also ensure that your data warehousing processes are properly aligned with key business initiatives. To enable these initiatives, your company needs to develop comprehensive analytical capabilities throughout key business functions, such as planning, procurement, receivables management, and profitability optimization. By combining our data warehousing technology

with best-in-class data warehousing processes, Teradata Corporation can deliver an analytical infrastructure that drives true return on investment.

But how do you know if the processes surrounding your data warehouse are aligned with your key business drivers and strategies? How do you evaluate how well your information architecture supports your desired business process maturity?

### Take the First Step

Teradata can help you take the initial steps toward aligning your finance infrastructure with business goals and objectives. Beginning with a Business Discovery, we will identify opportunities for improving your finance infrastructures through interviews with senior business executives and IT architects.

There's more. A Teradata® Opportunity Assessment helps address the key issues that may be limiting the value of your data warehouse investment. So we can show you new and better ways to achieve economies of scale that can help you strengthen the return from your BI infrastructure.

### Opportunity Assessment Benefits

Consider the number of disparate reporting systems and finance data marts across your enterprise. The sophistication of these systems evolves as business requirements change; however, the processes surrounding

non-integrated systems mature at varying rates, causing tremendous disparity in the analytical sophistication of various organizations. For example, one business unit can review results and margin by customer while another struggles to even be able to confirm results by total equipment and service levels. The billing department may have stringent data quality processes, while data issues constrain the ability to close the books in a timely manner. Trying to coordinate cross-departmental data generated by systems with inconsistent data quality, metadata, and data freshness processes leads to costly reconciliation exercises and questionable results.

An Opportunity Assessment from Teradata is used to define and measure the key characteristics of the overall maturity of your data warehousing environment to meet your business needs. The opportunity assessment determines the gaps between your current situation and where you'd like to be along a spectrum of maturity. Through this consulting service, we will provide a detailed analysis and prioritized set of recommendations to close the gaps. We've taken years of accumulated experience and combined it with insight from award-winning Teradata customers. The result: a best practices portfolio for aligning the maturity of your data warehouse to the sophistication of your business goals. We've distilled this experience down to a series of dimensions and maturity stages that allows you to harvest maximum value from your data warehouse.

# Finance and Performance Management Opportunity Assessment Service

Our mission is clear:

- > Determine the required level of data warehouse maturity to meet your business goals.
- > Assess the current maturity of critical data warehousing characteristics to meet those goals.
- > Standardize your data warehousing processes to align with your business goals.

Teradata can coordinate technology and processes that benefit your entire enterprise, not a mix of departmental solutions with limited life span and applicability.

## Gauging Process Maturity

Among the deliverables available within Opportunity Assessment Services from Teradata is a Data Warehouse Maturity scorecard. The scorecard clearly defines and measures the characteristics of the overall maturity of your data warehousing environment. You can use these maturity ratings to provide baseline assessments of your analytical capabilities, as well as specific recommendations for improving efficiencies.

You can also combine infrastructure analysis, such as user management or data governance, with the knowledge of

process-oriented dimensions to achieve a specific plan of data warehousing improvement recommendations.

## The Teradata Difference

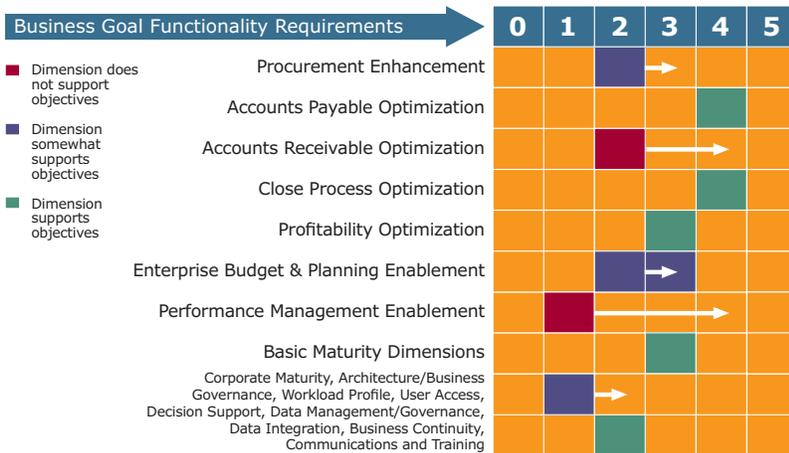
Why should you choose Teradata? Because we offer a blend of technology and consulting experience unavailable from any other source. We've been providing innovative, best-in-class business solutions and technologies for some of the world's most successful data warehouses for 25 years. And we've long supported integrated, centralized data warehouses in some of the most demanding environments.

Teradata also brings you the power to proactively manage your business and drive growth. Our solutions help provide analysis to expedite fast, accurate, and consistent decision making across your entire enterprise. Finally, Teradata brings you a built-in foundation of industry knowledge, consulting expertise, global customer support services, and world-leading hardware technology – a combination of unmatched strengths.

## For More Information

To find out more about how our Finance and Performance Management Opportunity Assessment service can help you align analytical capabilities across your organization, contact your local Teradata representative or visit [Teradata.com](http://Teradata.com).

## Data Warehouse Maturity Scorecard for Finance and Performance Management



Data Warehouse Maturity assessments determine the weakest link in your data warehousing chain. Teradata's scorecard defines the multiple stages of maturity for critical finance functions. In this example, the maturity of Performance Management Enablement processes lags other business goal functionality requirements.

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